

SAN & CO.
CHARTERED ACCOUNTANTS

Corporate Profile

www.sanca.in

Introduction

We are professional firm of chartered accountants formed in 2008 having significant experience across varied industries and business segments, and are best placed to be your trusted advisor. We operate in a completely digital ecosystem to deliver end to end client solutions.

Our services begin with company incorporation and statutory registrations of the entity in India throughout the business cycle until audits and compliances year on year. Our clients are businesses with foreign as well as Indian origins.

As chartered accountants, our endeavor is to be repositories of shareholder's trust. We take due care to respect confidentiality of the information obtained in the conduct of our services. We create value by helping organizations become more transparent, efficient and optimize their capabilities.

Values

S A N & Co. has adopted certain set of values which act as a standard to guide its actions :

- **Trust:** Our commitment is to build trust at every step
- **Excellence:** Our promise is to add value to our clients business through excellence
- **Swiftness:** Our responsibility is to deliver high quality services in time



Management Team

Management Team

Sachin Shinde

Qualification: He is a Chartered Accountant. He also has a Master's degree in Commerce from Pune University and is an alumnus of Brihan Maharashtra College of Commerce.

Experience: One of his key competencies is in the area of helping companies set up businesses here in India and availing various fiscal incentives from the Government. He has over 15 years of diverse experience in business set up, government incentives, corporate accounting and taxation spread across industries, market segments and geographical locations.

Anil Shinde

Qualification: He is a Chartered Accountant and is an alumnus of Symbiosis College of Commerce.

Experience: He provides customized solutions in accounts outsourcing, payroll & compliance management for clients spread across industries. He also represents clients before the tax authorities. He has more than 10 years of experience in the field of corporate accounting, auditing and taxation.

Manisha Lalwani

Qualification: She is a Company Secretary and has a Master's degree in Commerce from the Kota University.

Experience: She heads the Secretarial Compliance Department. She has more than 6 years of experience in ongoing secretarial compliances as well as case specific compliances such as incorporation, issue & allotment, striking off etc., drafting and representing before various government authorities on behalf of diverse set of clients.

Services Offered



Audit & Assurance Services

As auditors, we are repositories of the shareholders' trust. We are committed to providing independent audit opinions to the stakeholders, adding credibility to the financial statements on the basis of which stakeholders can take informed decisions. Our audits and assurance services are partner led and we add value to the audit and assurance process by our sector specific knowledge and give you meaningful insights into your business.

- Audit of financial statements
- Risk based Internal Audit
- Audit under Income Tax Act, 1961
- Audit under GST Act

Tax & Regulatory Services

As tax advisers, our objective is to work closely with you, to ensure you pay the minimum tax required by law. We will help you understand the tax implications of your actions and keep you abreast with the latest amendments in tax laws in order that you can plan ahead and conduct your affairs in a tax efficient way. Also, a high emphasis on timely compliance of tax laws keeps away tax investigations.

Direct Taxes:

- Advisory services including tax planning, review of tax function effectiveness, etc.
- Tax compliance support including return filings, withholding tax obligations, etc.
- Transfer pricing
- Expatriate taxation
- NRI taxation
- Representation before the Tax authorities and assistance in litigations

Indirect Taxes:

- Advisory services including tax planning, review of tax function effectiveness, availment of subsidies, etc.
- Structuring contracts & transactions to optimize GST etc.
- Compliance support
- Assistance in availing benefits under foreign trade policy schemes and state government schemes
- Representation before the Tax authorities and assistance in litigations
- Assistance in Customs valuations

Others:

- Corporate law matters
- Advisory services pertaining to FEMA regulations

Strategy & Business Advisory Service

While setting up a business involves various commercial, financial, operational, tax and legal facets, it becomes essential to understand the pros and cons of each aspect and their long term implications on the business. We can guide you every step of the way, whether you want to decide your strategy or decide the most suitable legal and tax structure.

Strategy:

- Advisory services in respect of entry strategy for a particular business, geography, product/ service, etc.
- Advisory services in respect of government incentives and support available
- Optimization of legal and tax structure
- Jointly designing and tracking implementation of the strategy
- Advisory services in respect of business strategy – business and distribution model, product portfolio, cost structure, capital/ funding structure, etc.

Performance improvement:

- Revenue growth opportunities – organic and inorganic
- Profit optimization and benchmarking

Financial Advisory Services

Finance is the lifeblood of every business and ensuring a strong control on the sources of finance, their costs and timeliness is essential for running a successful business. We believe that we are best placed to service your end-to-end financial needs.

Fund Raising (Capital and Debt):

- Advisory in respect of optimum funding structure and sources
- Preparation of project reports and loan documentation
- Negotiation support and mobilization of funds from banks and other financial institutions
- Deal closure
- Liaisoning with lenders and investors

Government Subsidies and Incentives:

- Availing benefits under Packages Scheme of Incentives
- Availing Incentives under IT Policy
- Availing benefits under Foreign Trade Policy Schemes
- Availing Incentives under Electronic Policy 2016
- Availing Incentives under Biotechnology Policy
- Availing Incentives under SEZ Policy

Outsourcing & Compliance

Our existing clients are reaping the benefits of outsourcing and co-sourcing their finance and payroll functions to us. Our enterprise support services have enabled our clients to concentrate and grow their business.

The major benefits that businesses have derived from outsourcing their accounts and tax are:

- Stability and uninterrupted services
- Professional expertise
- Compliance guarantee
- Support during scrutiny assessments
- Cost Effectiveness

Outsourcing and Co-sourcing:

- Book-keeping, MIS reporting and finalization of accounts
- Payroll processing
- Assistance in secretarial compliance including all statutory filling at ROC, maintaining of statutory records, drafting and vetting of minutes, representing before Government authorities etc.
- Virtual CFO Services
- Secondment of experienced resources dedicated entirely to the company's needs

Support Services:

- Setting up entities and obtaining necessary regulatory approvals, etc.
- Diagnostic of a part or whole of finance function
- Preparing user manuals for standard operating processes
- Designing and implementing accounting, MIS and internal control systems
- Assistance in physical verification of inventory and fixed assets

Clientele by Industry

Covering the full spectrum of financial services across the globe. Our team's select industry experience in current and previous roles:



Aviation



Telecommunication



Software & IT
Enabled Companies



Banking



Automobile



Engineering



Chemicals



Fertilizers



Housing Finance



Infrastructure



Gems & Jewelry



Agriculture



Retail



Sugar & Ethanol



Healthcare



Dairy



Food & Beverages

Our select clientele in Outsourcing & Compliance Services:

1. US based Software Products company
2. France based manufacturing company
3. Germany based IT company
4. India based IT, ITES sector companies
5. India based Engineering companies
6. US based IT Staffing solution company
7. India based education company
8. Japan based IT training company
9. India based aviation services company
10. India based e-commerce company

SAN & CO.

CHARTERED ACCOUNTANTS

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